

## About Predii

Predii is an enterprise AI software company and a thought leader for applied AI in Automotive, based in Palo Alto, CA and Pune, India. Domain-specific, patented AI technology discovers the intent behind unstructured textual, sensor, and procedural data and translates it into predictive and prescriptive insights that increase aftersales revenue, empower quality management, drive product innovation, and support data-driven decision-making strategies. Our products are deployed worldwide and power strategic analytics solutions for industry-leading companies.

Predii has been recognized by Gartner, ABI Research, and the Industrial IoT Solutions World Congress for our focus in Applied AI in repair and maintenance.

## About this Role: Customer Solutions Manager

We are looking for a Customer Solutions Manager who will lead our customer-facing team in the successful execution of AI projects in Automotive Service. In this role you will be responsible for leading and managing all customer solutions including representation of our company in front of all customer engagements, upselling and account management. You will closely collaborate with our engineering team to implement and deploy customer specific proof of concepts & production initiatives, per the statement of work & change requests. This includes managing of timelines & deliverables and ensuring quality standards. You will be working closely with Sales, Engineering, DevOps, and QA.



Bachelor's Degree



4+ years experience



Competitive Salary



remote



Apply now.

## Basic Qualifications

- Bachelor's Degree in Computer science, Data science or related fields or equivalent
- Prior exposure to or experience in Enterprise software and leading activities for enterprise customers
- An interest in and a basic understanding of artificial intelligence, ML/AI processes
- Excellent verbal and written communication skills in English
- Good analytical and problem-solving skills
- Ideally prior leadership experience in customer-facing roles
- Attention to detail and commitment to deliver excellent results
- Experience with analytical, research, reporting work
- Enthusiastic and proactive team player

We're looking forward to receiving your resume and application at [jobs@predii.com](mailto:jobs@predii.com). For more information about Predii, please visit [www.predii.com](http://www.predii.com).